

1-The distribution of part of the earning of a company to its shareholders is called-----.

- 1. investment
- 2. dividened
- 3. contraction
- 4. debt

2-The food company has many -----shops throughout the western part of Europe.

- 1. retail
- 2. sole trader
- 3. revenue
- 4. purchase

3-The-----is a relationship which subsists between persons carrying on a business in common with a view to profit.

- 1. stockholder
- 2. middle man
- 3. manager
- 4. partnership

4-Two companies have reached a(n) -----to divide the money into equal parts.

- 1. market
- 2. negotiate
- 3. agreement
- 4. union

5-He has taken a 50 % stake in the business.

- 1. refuse
- 2. share
- 3. sell
- 4. give

6-The practice of creating a unique name for a product and giving marketing support to that name is called-----.

- 1. costing
- 2. pricing
- 3. branding
- 4. advertising

7-The two business clinched the deal quickly.

- 1. comfirmed
- 2. devoted
- 3. pressed
- 4. sold

8-The manager -----his employees performance constantly through TV screen.

- 1. supplies
- 2. finances
- 3. monitors
- 4. gives

9-He devoted his efforts to his managerial task.

- 1. lose
- 2. sold
- 3. increased
- 4. dedicated

10-The new director of his company is likely to make major changes in -----.

- 1. personnel
- 2. sponsor
- 3. network
- 4. pinpoint

11-The demonstration is a -----of dissatisfaction among the workers.

- 1. executive
- 2. operational
- 3. symptom
- 4. orient

12-One who specializes in managing the financial accounts of business and industry is called-----.

- 1. manager
- 2. accountant
- 3. buyer
- 4. investor

13-The employers considering ways to increase the -----of the factory.

- 1. productivity
- 2. security
- 3. emotion
- 4. fatigue

14- There is high -----over price rises for food and utilities like heating and telephone calls.

- 1. loss
- 2. gain
- 3. inflation
- 4. profit

15- The performance of some workers should be enhanced by giving them extrinsic rewards.

- 1. related
- 2. agreed
- 3. assumed
- 4. improved

16- The auditors will conduct regular checks on all financial transactions.

- 1. extend
- 2. payments
- 3. taxes
- 4. gaps

17- The company plans to -----its operation into another countries.

- 1. extend
- 2. investigate
- 3. make
- 4. store

18- A balance between two situations in order to get an acceptable result is called-----.

- 1. pay off
- 2. accountable
- 3. trade off
- 4. sole trader

19- The magazine will be published quarterly.

- 1. monthly
- 2. weekly
- 3. yearly
- 4. four times a year

20- A business activity or project in which two or more companies have invested together is called-----.

- 1. Joint venture
- 2. franchise
- 3. patent
- 4. life span

21- This company has -----agreements that allow it to use some of computer associates software.

- 1. license
- 2. licensee
- 3. licensing
- 4. licensor

22- The basic systems and equipment needed for an industry or business to operate successfully or for an activity to happen is called-----.

- 1. generic product
- 2. infrastructure
- 3. augment
- 4. shortfall

23- They need an advertising -----for the new campaign.

- 1. slogan
- 2. host
- 3. survey
- 4. on going

24- A group of customers that share similar characteristics, such as age, income, interests and social class is called-----.

- 1. return
- 2. horizontal integration
- 3. mass product
- 4. market segment

25- This is a critical time for small business ,which faces a -----of start up financing.

- 1. trait
- 2. entrant
- 3. dearth
- 4. rivalry

26- Internal auditors can not report to an accounting or financial officer.

- 1. هیات مدیره
- 2. حسابرسان
- 3. سرمایه داران
- 4. بازرگانان

27- In the past producers ignored the potential 25% added value that could be gained from selling as jewellery .

- 1. تولید افزوده
- 2. محدودیت ایجاد شده
- 3. ارزش افزوده
- 4. داده پردازی

28- The pay off of this company was not very satisfactory last month.

- 1. پرداخت
- 2. سود دهی
- 3. باز خورد
- 4. باز دهی

29- There is a high wage level in this industry.

- 1. دستمزد
- 2. سهم
- 3. اوراق بهادار
- 4. خرده فروش

30- The main function of the middle man is to facilitate the exchange process.

- 1. معامله
- 2. فروش
- 3. واسطه
- 4. مالکیت

ب	1
الف	2
د	3
ج	4
ب	5
ج	6
الف	7
ج	8
د	9
الف	10
ج	11
ب	12
الف	13
ج	14
د	15
ب	16
الف	17
ج	18
د	19
الف	20
ج	21
ب	22
الف	23
د	24
ج	25
ب	26
ج	27
د	28
الف	29
ج	30

1- A group of people brought together by common, procedure and management in the use of resources toward defined common goals are called .....

- 1. operation
- 2. occupation
- 3. exploration
- 4. organization

2- A position implies ..... for corporate action and a function implies duty.

- 1. rationality
- 2. authority
- 3. community
- 4. productivity

3- He ..... his sister of her share of the land.

- 1. confronted
- 2. disturbed
- 3. defrauded
- 4. avoided

4- The money received by a business as a result of its trading activity is called .....

- 1. revenue
- 2. hierarchy
- 3. practice
- 4. stability

5- According to the principle of ....., a subordinate should have only one superior to whom he or she is directly responsible.

- 1. line function
- 2. unity of command
- 3. advisory function
- 4. chain of command

6- The chancellors are ..... to the president of the entire university.

- 1. potential
- 2. quantifiable
- 3. fiscal
- 4. accountable

7- If you are successful, you can expect .....

- 1. bifurcation
- 2. consensus
- 3. promotion
- 4. command

8- The private sector must turn to the public sector's courts and police power to ..... the contracts.

- 1. enforce
- 2. leave
- 3. finance
- 4. share

9- We were amazed at his ..... on planning.

- 1. bureaucrat
- 2. retention
- 3. commission
- 4. expertise

10- He succeeded in the ..... of his ideas.

- 1. corporation
- 2. department
- 3. implementation
- 4. enrollment

11- He got some information from an authoritative source. "authoritative "means .....

- 1. pervasive
- 2. reliable
- 3. executive
- 4. peaceful

12- Substantive issues refer to conceptual or abstract concerns." substantive "means .....

- 1. especial
- 2. official
- 3. actual
- 4. political

13-The manager fired her for stealing money from the bank. "fire" means ..... .

- |            |         |            |          |
|------------|---------|------------|----------|
| 1. dismiss | 2. fund | 3. support | 4. cheat |
|------------|---------|------------|----------|

14-John was hired to oversee the construction crew. "oversee" means ..... .

- |                  |              |                   |               |
|------------------|--------------|-------------------|---------------|
| 1. provide money | 2. carry out | 3. entrust duties | 4. watch over |
|------------------|--------------|-------------------|---------------|

15-This sort of work demands great patience." demand" means ..... .

- |           |            |           |            |
|-----------|------------|-----------|------------|
| 1. assign | 2. require | 3. attend | 4. achieve |
|-----------|------------|-----------|------------|

16-Efficiency evaluation is the use of systematic research methods to assess whether or not a program is achieving its goal. " efficiency evaluation "means ..... .

- |                 |                   |                   |                   |
|-----------------|-------------------|-------------------|-------------------|
| 1. هماهنگی کاری | 2. ارزیابی کارآیی | 3. واگذاری اختیار | 4. اثربخشی عملکرد |
|-----------------|-------------------|-------------------|-------------------|

17-The city council is presided over by the mayor." presided over" means ..... .

- |               |               |               |               |
|---------------|---------------|---------------|---------------|
| 1. ترویج کردن | 2. اداره کردن | 3. آشکار کردن | 4. جستجو کردن |
|---------------|---------------|---------------|---------------|

18-In private sector, the term management commonly refers to those persons in line positions." private sector" means ..... .

- |                 |              |                 |              |
|-----------------|--------------|-----------------|--------------|
| 1. فرآیند تخصصی | 2. بخش دولتی | 3. فرآیند عمومی | 4. بخش خصوصی |
|-----------------|--------------|-----------------|--------------|

19-Women may receive some preference in recruitment process for public sector." recruitment" means ..... .

- |             |            |            |          |
|-------------|------------|------------|----------|
| 1. بهره وری | 2. استخدام | 3. سرپرستی | 4. اخراج |
|-------------|------------|------------|----------|

20-In conditions of inflation there is a rise in unemployment as labour becomes too costly." inflation" means ..... .

- |          |          |            |         |
|----------|----------|------------|---------|
| 1. حمایت | 2. تعارض | 3. محدودیت | 4. تورم |
|----------|----------|------------|---------|

1	د
2	ب
3	ج
4	الف
5	ب
6	د
7	ج
8	الف
9	د
10	ج
11	ب
12	ج
13	الف
14	د
15	ب
16	ب
17	ب
18	د
19	الف
20	د

1- We may think that definitions of public administration are mind- paralyzing. The word " Mind- paralyzing" means . .....

- |                |                |                  |              |
|----------------|----------------|------------------|--------------|
| 1. خیال پردازی | 2. تقویت حافظه | 3. فلج کننده فکر | 4. جنون فکری |
|----------------|----------------|------------------|--------------|

2- The private organization suffers constraints but these usually hinge on its need to make a profit. The word " Constraint" means . .....

- |        |         |         |            |
|--------|---------|---------|------------|
| • صدمه | 2. مزیت | 3. ارزش | 4. محدودیت |
|--------|---------|---------|------------|

3- Company policy is recorded to provide .....for decision- making.

- |            |            |               |         |
|------------|------------|---------------|---------|
| 1. affairs | 2. members | 3. guidelines | 4. jobs |
|------------|------------|---------------|---------|

4- They do not do much business with foreign companies . The word " Business" means . .....

- |               |            |             |             |
|---------------|------------|-------------|-------------|
| 1. employment | 2. pursuit | 3. commerce | 4. approach |
|---------------|------------|-------------|-------------|

5- The process of public administration consists of the actions involved in effecting the intent or .....of a government .

- |           |            |               |              |
|-----------|------------|---------------|--------------|
| 1. desire | 2. welfare | 3. difference | 4. structure |
|-----------|------------|---------------|--------------|

6- Public administration as a field is mainly concerned with the means for .....political values.

- |              |               |            |                 |
|--------------|---------------|------------|-----------------|
| 1. disputing | 2. initiating | 3. linking | 4. implementing |
|--------------|---------------|------------|-----------------|

7- He allocated each of us our task. The word " Allocate " means .....

- |          |          |            |            |
|----------|----------|------------|------------|
| • employ | 2. allot | 3. account | 4. produce |
|----------|----------|------------|------------|

8- .....refers to an orderly arrangement of positions in an organization on the basis of increasing responsibility and authority as one moves towards the top.

- |            |                 |              |                |
|------------|-----------------|--------------|----------------|
| • planning | 2. Productivity | 3. Hierarchy | 4. Rationality |
|------------|-----------------|--------------|----------------|

9- .....includes defining goals , establishing strategy , and developing plans to coordinate activities.

- |               |              |               |             |
|---------------|--------------|---------------|-------------|
| • Bifurcation | 2. Authority | 3. management | 4. Planning |
|---------------|--------------|---------------|-------------|

10- .....may be defined as the rights inherent in a managerial position to give orders and expect the orders to be obeyed.

- |             |             |                |                  |
|-------------|-------------|----------------|------------------|
| • Authority | 2. Approach | 3. Arrangement | 4. Participation |
|-------------|-------------|----------------|------------------|

11- .....issues refer to conceptual or abstract concerns such as goals , objectives , means , ends, values ,and priorities.

- |                |                |               |                  |
|----------------|----------------|---------------|------------------|
| • considerable | 2. substantive | 3. procedural | 4. communicative |
|----------------|----------------|---------------|------------------|



12- **The followings are regarded as the procedural issues except .....**

- |               |                         |
|---------------|-------------------------|
| 1. efficeincy | 2. planning             |
| 3. politics   | 4. method of evaluation |

13- **She was .....of her money by a dishonest accountant.**

- |              |               |          |              |
|--------------|---------------|----------|--------------|
| 1. delegated | 2. formulated | 3. fired | 4. defrauded |
|--------------|---------------|----------|--------------|

14- **In conditions of inflation there is a rise in unemployment as labour becomes too costly .The word " Inflation" means .....**

- |                         |                                  |
|-------------------------|----------------------------------|
| 1. the rise in prices   | 2. the control of public affairs |
| 3. the rise of services | 4. the process of losing money   |

15- **In the united states civil service , .....is a system or practice in which persons are hired and promoted on the basis of ability rather than patronage.**

- |                     |                   |
|---------------------|-------------------|
| 1. personnel system | 2. civil system   |
| 3. merit system     | 4. complex system |

16- **Stockbrokers and investors in private corporations demand .....for their dollars.**

- |                                    |                                |
|------------------------------------|--------------------------------|
| 1. Hiring and evaluation           | 2. Planning and controlling    |
| 3. Coordination and accountability | 4. efficiency and productivity |

17- **principle of management stating that each subordinate should report to any one superior is called as .....**

- |                     |                     |
|---------------------|---------------------|
| 1. span of control  | 2. chain of command |
| 3. unity of command | 4. field manager    |

18- **A tight .....leads to decisions being made and policies being formulated too far from the scence of action itself.**

- |                     |                     |
|---------------------|---------------------|
| 1. span of control  | 2. chain of command |
| 3. unity of command | 4. leadership       |

19- **She has a seat on the board of directors of a large company. The word " Board" means .....**

- |           |         |            |          |
|-----------|---------|------------|----------|
| 1. master | 2. duty | 3. council | 4. unity |
|-----------|---------|------------|----------|

20- **To .....means to pass on authority and responsibility to someone else in an organization.**

- |           |            |            |             |
|-----------|------------|------------|-------------|
| 1. govern | 2. produce | 3. oversee | 4. delegate |
|-----------|------------|------------|-------------|

1	ج
2	د
3	ج
4	ج
5	الف
6	د
7	ب
8	ج
9	د
10	الف
11	ب
12	ج
13	د
14	الف
15	ج
16	د
17	ج
18	الف
19	ج
20	د

Choose 1,2,3 or 4 which best completes the sentence.

1-The governmental responsibility to .....the public interest distinguishes public administration from private management.

1. promote                      2. allocate                      3. run                      4. defraud

2-The remoteness of markets in the public sector makes it difficult to assess the worth and ..... of public administrative operations.

1. delegation                      2. efficiency                      3. commission                      4. boss

3-the word ..... refers to an orderly arrangement of positions in an organization on the basis of increasing responsibility.

1. efficiency                      2. agency                      3. hierachy                      4. politics

4- .....refers to the measure of production achievement or efficiency comparing the quantity of output with the use of necessary resources.

1. Productivity                      2. Authority                      3. Accountability                      4. participative

5-It is their duty to serve the ....., not to destroy it.

1. revenue                      2. recruitment                      3. community                      4. position

6- In condition of .....there is a rise in unemployment as labour becomes too costly.

1. enterprise                      2. entrepreneur                      3. expertise                      4. inflation

7-She was..... of her money by a dishonest accountant.

1. financed                      2. defrauded                      3. fired                      4. bluerd

8-His readiness and practical ability to move from one.....to another is surprising. He has got very different jobs in a relatively short time.

1. Executive                      2. Manager                      3. Business                      4. Occupation

9-A(n) .....system may have excessive or complicated official routine.

1. bureaucracy                      2. bureaucratic                      3. administration                      4. administrative

10-The private sector must turn to the public sector's courts and police power to .....the contracts.

1. exhibit                      2. defraud                      3. spawn                      4. enforce

11-Public administrative operations enable government to provide services and products that would not be provided by private ..... at all. [www.nashr-estekhdam.ir](http://www.nashr-estekhdam.ir)

1. merit                      2. retention                      3. enterprise                      4. support

12-He managed to maintain his ..... of the party despite heavy opposition.

- |               |             |            |          |
|---------------|-------------|------------|----------|
| 1. Leadership | 2. Delegate | 3. Command | 4. Board |
|---------------|-------------|------------|----------|

13-A person who practices a profession, a skill or something specified is.....

- |            |                 |                 |                 |
|------------|-----------------|-----------------|-----------------|
| 1. Manager | 2. Practitioner | 3. Professional | 4. bureaucratic |
|------------|-----------------|-----------------|-----------------|

14-A person who buys goods or uses services is called.....

- |             |              |                 |                 |
|-------------|--------------|-----------------|-----------------|
| 1. consumer | 2. expertise | 3. business man | 4. professional |
|-------------|--------------|-----------------|-----------------|

15-a senior scienist heads up a team of colleagues ."colleague" means.....

- |                               |                         |
|-------------------------------|-------------------------|
| 1. worker of a firm           | 2. manager of a company |
| 3. person with whom one works | 4. feeling of pleasure  |

16-A person who has others working for him or under him is called .....

- |           |            |            |          |
|-----------|------------|------------|----------|
| 1. master | 2. command | 3. failure | 4. value |
|-----------|------------|------------|----------|

17-A group of people controlling a company or some other organization is called.....

- |         |         |          |                  |
|---------|---------|----------|------------------|
| 1. apex | 2. body | 3. board | 4. line function |
|---------|---------|----------|------------------|

In each sentence choose the best meaning of underlined word.

18-The job had to be delegated to an assistant.

1. Line of command
2. Entrust duties to somebody in a lower grade
3. Group of people working or acting as a unit
4. Having power to advise

19-The boss is always friendly to his subordinates. The underlined word means.....

1. Responsible
2. Top or highest point
3. Person in charge of a meeting
4. Person who is of lesser rank in an organization

20-He advocates a policy of gradual reforms.

- |            |           |           |            |
|------------|-----------|-----------|------------|
| 1. support | 2. Income | 3. reject | 4. prevent |
|------------|-----------|-----------|------------|

1	الف
2	ب
3	ج
4	الف
5	ج
6	د
7	ب
8	د
9	ب
10	د
11	ج
12	الف
13	ب
14	الف
15	ج
16	الف
17	ج
18	ب
19	د
20	الف

1- **Most of the -----of our university are busy all the time.**

- |                   |                   |                   |              |
|-------------------|-------------------|-------------------|--------------|
| 1. administrative | 2. administration | 3. administrators | 4. personnel |
|-------------------|-------------------|-------------------|--------------|

2- **.....as a form of organization ,is attractive for the control and administration of large organization ,such as the civil services or large companies.**

- |               |                |                 |                   |
|---------------|----------------|-----------------|-------------------|
| 1. occupation | 2. Bureaucracy | 3. organization | 4. administration |
|---------------|----------------|-----------------|-------------------|

3- **The -----of a chairman is to lead and control meetings.**

- |            |               |                |             |
|------------|---------------|----------------|-------------|
| 1. capital | 2. commission | 3. shortcoming | 4. function |
|------------|---------------|----------------|-------------|

4- **The term occupation refers to ones usual or principal work or business,especially as a means of earning a living. "occupation" means-----.**

- |              |               |              |            |
|--------------|---------------|--------------|------------|
| 1. executive | 2. employment | 3. personnel | 4. officer |
|--------------|---------------|--------------|------------|

5- **The government must evolve new -----to reduce unemployment.**

- |             |           |            |            |
|-------------|-----------|------------|------------|
| 1. policies | 2. staffs | 3. demands | 4. profits |
|-------------|-----------|------------|------------|

6- **The government has -----a large capital for building a new school.**

- |              |                |              |              |
|--------------|----------------|--------------|--------------|
| 1. allocated | 2. accountable | 3. consensus | 4. encourage |
|--------------|----------------|--------------|--------------|

7- **The big company has a -----way of doing most things.**

- |          |              |              |              |
|----------|--------------|--------------|--------------|
| 1. chain | 2. authority | 3. corporate | 4. consensus |
|----------|--------------|--------------|--------------|

8- **The term -----refers to an orderly arrangement of position in an organization on the basis of increasing responsibility and authority as one moves towards the top.**

- |             |          |              |             |
|-------------|----------|--------------|-------------|
| 1. politics | 2. ranks | 3. hierarchy | 4. planners |
|-------------|----------|--------------|-------------|

9- **The business of the committee was delayed by -----difficulties.**

- |             |               |               |           |
|-------------|---------------|---------------|-----------|
| 1. planning | 2. procedural | 3. commercial | 4. actual |
|-------------|---------------|---------------|-----------|

10- **It was a lengthy speech but he made only few -----points.**

- |                |              |           |            |
|----------------|--------------|-----------|------------|
| 1. substantive | 2. hazardous | 3. faulty | 4. orderly |
|----------------|--------------|-----------|------------|

11- **In the private sector,the term -----commonly refers to those persons in the line positions.**

- |              |                   |               |          |
|--------------|-------------------|---------------|----------|
| 1. authority | 2. administration | 3. management | 4. staff |
|--------------|-------------------|---------------|----------|

12- **The government advocates a reduction in military spending."To advocate" means-----.**

- |                     |               |             |                  |
|---------------------|---------------|-------------|------------------|
| 1. to differentiate | 2. to support | 3. to avoid | 4. to contribute |
|---------------------|---------------|-------------|------------------|

13- **The job of a politician is to serve the whole-----.** [www.nashr-estekhdam.ir](http://www.nashr-estekhdam.ir)

- |               |               |              |               |
|---------------|---------------|--------------|---------------|
| 1. government | 2. enterprise | 3. community | 4. colleagues |
|---------------|---------------|--------------|---------------|

14- He -----his employer of thousands of dollars.

- |              |              |                |               |
|--------------|--------------|----------------|---------------|
| 1. defrauded | 2. proceeded | 3. appreciated | 4. supervised |
|--------------|--------------|----------------|---------------|

15- He would not have succeeded in such a risky business if he had not been such a clever-----.

- |                  |               |         |                 |
|------------------|---------------|---------|-----------------|
| 1. authoritarian | 2. generalist | 3. aide | 4. entrepreneur |
|------------------|---------------|---------|-----------------|

16- He -----15 men to carry his heavy bags.

- |          |           |          |         |
|----------|-----------|----------|---------|
| 1. leger | 2. fiscal | 3. hired | 4. apex |
|----------|-----------|----------|---------|

17- Companies must be able to compete in the -----.

- |                |                 |               |          |
|----------------|-----------------|---------------|----------|
| 1. marketplace | 2. organization | 3. enterprise | 4. leger |
|----------------|-----------------|---------------|----------|

18- The man received a gift for meritorious service to his employer. "merotorious" means-----.

- |             |           |           |             |
|-------------|-----------|-----------|-------------|
| 1. position | 2. agency | 3. reward | 4. official |
|-------------|-----------|-----------|-------------|

19- He is a strict -----manager and his employees dont like him.

- |                 |                 |                  |             |
|-----------------|-----------------|------------------|-------------|
| 1. professional | 2. stock broker | 3. authoritarian | 4. peaceful |
|-----------------|-----------------|------------------|-------------|

20- The workers feared their master. "master " means-----.

- |                 |               |             |               |
|-----------------|---------------|-------------|---------------|
| 1. commissioner | 2. leadership | 3. employer | 4. supervisor |
|-----------------|---------------|-------------|---------------|

21- Decision-making on a day- to-day basis will be -----to team managers.

- |           |        |           |              |
|-----------|--------|-----------|--------------|
| 1. failed | 2. run | 3. proved | 4. delegated |
|-----------|--------|-----------|--------------|

22- A group of people authorized to carry out a task is referred to as -----.

- |              |               |              |           |
|--------------|---------------|--------------|-----------|
| 1. applicant | 2. commission | 3. personnel | 4. agency |
|--------------|---------------|--------------|-----------|

23- The city council is -----by the mayor.

- |                 |                |              |             |
|-----------------|----------------|--------------|-------------|
| 1. preside over | 2. interpreted | 3. impressed | 4. dictated |
|-----------------|----------------|--------------|-------------|

24- A number of people who report to manager within an organization is called-----.

- |                     |                    |
|---------------------|--------------------|
| 1. unity of command | 2. presided over   |
| 3. chain of command | 4. span of control |

25- The members of the committee should have executive ability for the administration of public affairs. "executive" means-----.

- |           |           |          |          |
|-----------|-----------|----------|----------|
| 1. مدیریت | 2. اجرایی | 3. سیاسی | 4. تجاری |
|-----------|-----------|----------|----------|

26- The recruitment team is in charge of recruiting new employees. "recruiting" means-----.

- |          |           |            |           |
|----------|-----------|------------|-----------|
| 1. نظارت | 2. خط مشی | 3. استخدام | 4. مشارکت |
|----------|-----------|------------|-----------|

27- They discussed the bifurcation of politics between American and England. "bifurcation" means-----.

- |          |          |           |         |
|----------|----------|-----------|---------|
| 1. تفکیک | 2. ابعاد | 3. گسترده | 4. جنبه |
|----------|----------|-----------|---------|

28- the boss is always friendly to his subordinates. "subordinates" means-----.

- |           |           |             |           |
|-----------|-----------|-------------|-----------|
| 1. مقامات | 2. ناظرین | 3. زیردستان | 4. مدیران |
|-----------|-----------|-------------|-----------|

29- He is going to speak about governments Fiscal policy. "fiscal" means-----.

- |         |           |             |         |
|---------|-----------|-------------|---------|
| 1. مالی | 2. صادرات | 3. نرخ بهره | 4. تورم |
|---------|-----------|-------------|---------|

30- The employees are considering ways to increase the productivity. "productivity" means-----.

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|-----------------|---------------|-------------|---------------|
| 1. سرمایه گذاری | 2. تولید کردن | 3. بهره وری | 4. تقویت کردن |
|-----------------|---------------|-------------|---------------|



١	ج
٢	ب
٣	د
٤	ب
٥	الف
٦	الف
٧	ج
٨	ج
٩	ب
١٠	الف
١١	ج
١٢	ب
١٣	ج
١٤	الف
١٥	د
١٦	ج
١٧	الف
١٨	ج
١٩	ج
٢٠	ج
٢١	د
٢٢	ب
٢٣	الف
٢٤	د
٢٥	ب
٢٦	ج
٢٧	الف
٢٨	ج
٢٩	الف
٣٠	ج